



# Increased investments and listing on Nasdaq OMX First North

Interim Report (1 January – 30 June 2014)

Presenter: CEO, Gustav Hultgren

DDM Holding AG (Nasdaq OMX First North: DDM) and  
DDM Treasury Sweden AB (publ) (NGM: DDM1)



DDM has since 7 years established strong relationships with international banks and financial institutions in Europe to acquire distressed asset portfolios.

With the Group's focus on long-term relations with customers, as well as debtors, DDM is the preferred partner to provide a sustainable financial solution.




High growth opportunities

Unique, competitive business model

Strong financial track record

Highly experienced and committed management (25+ years)



Phase 3  
**Scale up**

2013-

Leverage on the solid platform established  
Shift to institutional financing and establish an efficient, long-term, capital structure  
First senior secured bond issue completed in H1 2013  
New share issue, listed on Nasdaq OM First North as of 5 August 2014



Phase 2  
**Build up**

2009-2012

Build team, process, IT system  
Leverage on data from initial investments  
Funding from family offices, hedge funds and high-net-worth individuals



Phase 1  
**Start up**

2007-2008

Replicating / improving a business model from Western Europe  
New markets / New sellers / New agencies  
First investments  
First external funding July 2008



Proceeds from the issue of new shares will mainly be invested in distressed assets and to secure a more stable, secure and long-term capital structure

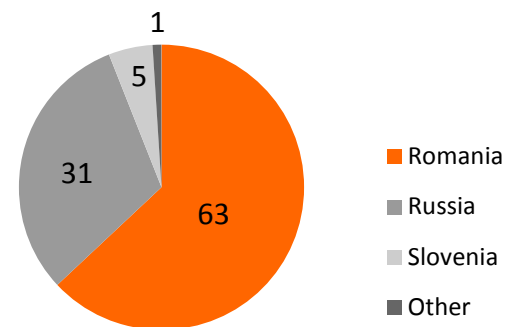
Costs for equity issue, listing and related activities will be included in the Q3 report



## Geographic scope: Eastern Europe



## Strong cash flow from Romania, %

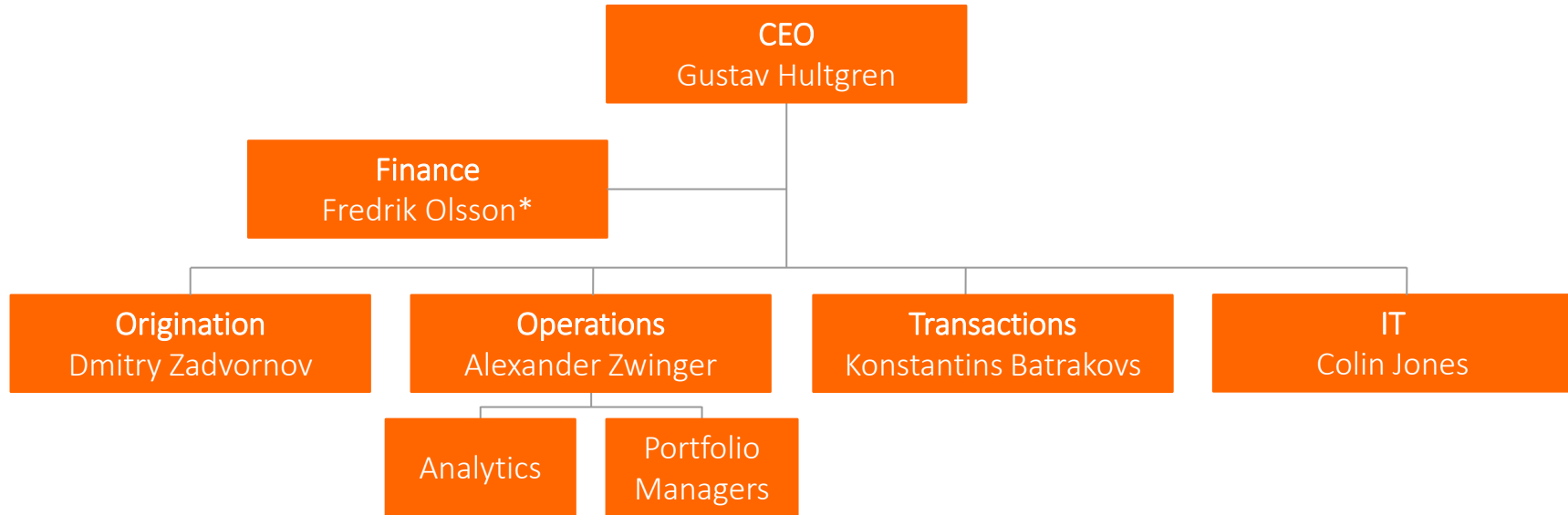


Total net collections Jan-Jun 2014: **EUR 5.7M** (4.1)

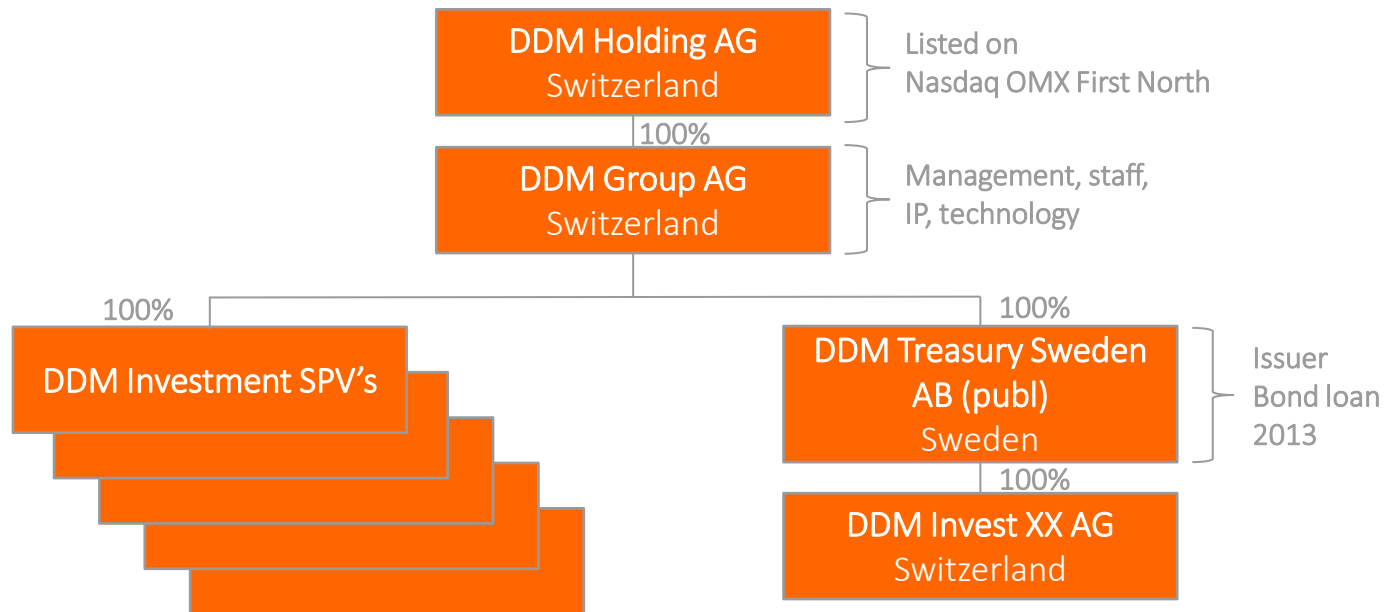
Net cash flow Jan-Jun 2014: **EUR 3.8M**



- **Value chain focus**  
Invest, collect, report, repeat
- **Economies of scale**
- **Operational flexibility**



- Based in Zug, Switzerland and currently employs 18 FTE's
- First class team with direct industry and geographical experience
- The DDM's organization is geared for growth



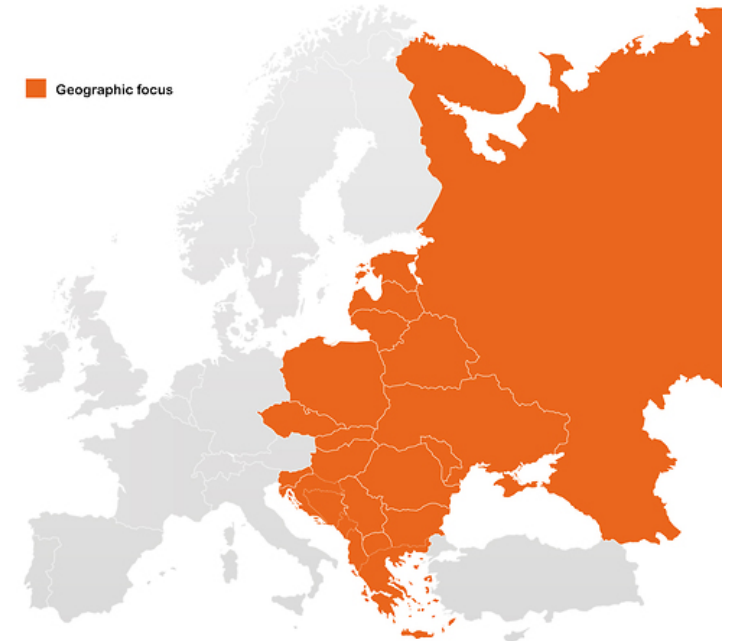




# JANUARY – JUNE 2014

### Market incl investments

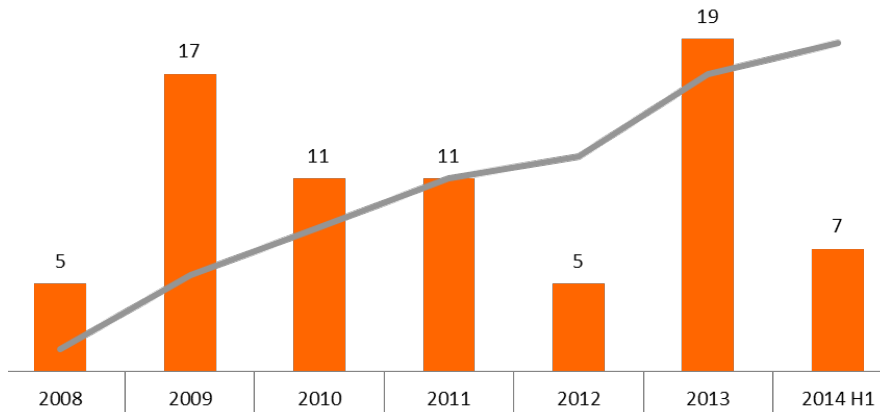
- Russia, largest by book value
- Romania, strong cash flow
- Slovenia, new market
- Other markets, diversification
  
- IPO for investments and improved capital structure
- New CFO, Mr. Fredrik Olsson.  
Will take on the position as of 1 September



## DDM

- Investments in portfolios, Jan-Jun 2014: EUR 7.1M (0.4)  
Full-year 2013: EUR 16.1M
- Total net collection, Jan-Jun 2014: EUR 5.7M (4.1)  
Full-year 2013 : EUR 9.6M
- Operating earnings (EBIT), Jan-Jun 2014 : EUR 1.5M (Neg)  
Full-year 2013: Neg.
- EBIT margin: 26.5% (Neg)  
Full-year 2013: Neg
- Accounting principles and IFRS migration, step by step
- After the period:  
New issue and listing on Nasdaq OMX First North, costs to be included in Q3
- Number of total shares: 7,100,000

Investments in distressed asset portfolios (€m)



- Established relationships with sellers in the consumer and commercial credit industry.
- DDM has acquired 70 portfolios for an aggregate of EUR 75M at 30 June 2014
- Primarily, DDM targets the credit card and point of sale loans segment

### **Competitive business model**

- Strong network and longstanding relations with sellers
- Outsourcing of debt collection activities – to top-tier agencies under the guidance of DDM

### **Funding structure**

- Bond, equity and other resources

### **Accounting**

- DDM to report according to IFRS as of 2015

### **Management**

- More than 50 years of combined industry experience
- New CFO appointed

### **Strategy to grow and other key focus areas H2 2014**

- Increasing volume of distressed assets being offered to investors
- Geographic diversification



Third quarter interim report expected to be published on 28 November 2014

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